

4th July 2017

To whom it may concern,

I am writing, in my capacity as General Manager of Property for Southern Cross Care (NSW & ACT), to confirm that SCC has worked with EPM project management on a range of aged care property development projects since 2012. In this time, I have found EPM's services to be of a highly professional nature.

My experience of the team, which is led by Mr Andrew Graham, is that it consists of a group of enthusiastic professionals, each highly focussed, and all striving to achieve time, cost and quality targets. The team acts with integrity and has shown it is willing and able to respond positively to our often-changing requirements.


Several of our larger projects, up to \$50m in capital works value, involved complex local government development approval processes. EPM proved they had the ability to identify a range of strategies to achieve successful outcomes.

I have found EPM's management of documentation systems, processes and costs to be thorough, their communication networks are highly effective and they have always shown an eye to the management of our business risks. EPM have strong linkages to teams of external professional consultants that further support them as a project management firm of substance.

Currently I am working closely with EPM on three projects, each of which is progressing successfully.

I have little hesitation in endorsing EPM as a project management consultancy working within the aged care sector. Should you wish to further expand on this reference, I can be contacted on 02 9790.9497.

Yours sincerely,



Mark Garden
General Manager Property
Southern Cross Care (NSW & ACT) Limited