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To whom it may concern

Andrew Graham and ePM

This letter is written in support of the character and performance of Andrew Graham and ePM as a business reference.

I have known Andrew since around 1997 when he joined Sydney Organising Committee for the Olympic Games (SOCOG) where we were both employed. I have maintained continuous contact with him since this time. We have worked in an arms length business relationship during the last eight years while I have been employed at Sophos.

I believe that Andrew has always represented both himself and his clients in a professional manner – open communication and honesty being two hallmarks. He has been respected universally by his customers and while working for Sophos, has managed to save my company a substantial amount of money.

Following two successful office moves ePM negotiated an excellent lease extension for our current premises; unfortunately the specific outcome is not able to be disclosed. Prior to these discussions, Andrew performed a thorough commercial review of the North Sydney market, this turned out to be critical in the final agreement.

During these last ~12 years, I have always found Andrew diligent and proficient in all dealings. In my opinion he is a man who embraces business opportunities whilst acknowledging his family and ethical community responsibilities. I would be very pleased to speak on his behalf if required.

I may be contacted on my mobile number at any time – 0417 234 176.

Yours faithfully,



Rob Forsyth

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