

CLIENT

COMMUNIQUÉ

EPM Development Management Services

In mid-2015, EPM invited feedback from its clients. We learned from our clients about how we might expand our services to be even more effective for them. One of the common themes from this feedback was that clients are keen for EPM to broaden its services to include development management. Whilst this is particularly the case for our retirement living and aged care clients, it is also something that was emphasised by our school clients.

Development Management has grown over the last 10 years out of the project management profession. It blends the contemporary project management skills of leadership, communication and organisation with the sharper commercial skills of development economics to identify and demonstrate the highest and best utilisation of land.

We are thrilled to announce that EPM now offers development management services to its clients. This is in addition to and as an extension of our project management services. Our development management service includes planning and managing the following:

- Property search studies
- Property acquisition studies

- Highest and best use studies
- Development feasibility studies
- Development procurement studies
- Delivery-to-market strategies
- Planning proposals & rezoning

Optimising the use of land in an economically sustainable way depends critically on the way in which development responds to and addresses environmental planning legislation, instruments and controls. All of this requires expert knowledge and experience.

For this reason, our first appointment in development management is Mark Boutros - a qualified and practicing Town Planner. Mark joins EPM from Dyldam Developments where he has worked as a planner since 2013. Mark's experience includes the management of concept schemes and development proposals; the preparation of statements of environmental effect, development applications, planning proposals and modification applications; liaising with local councils, planning panels and other government authorities; and the analysis of the planning feasibility of potential development sites.

Mark is joined by several other staff including Nick D'Ambrosio, Johan O'Brien, Ryan Mooney and Todd Ewart who each have the skills, qualifications and experience to provide expert development management services to our clients.

EPM has joined the Property Council of Australia and naturally our Professional Indemnity and other insurances have been enhanced to provide our clients with peace of mind.

EPM is now uniquely positioned to offer a more comprehensive service than ever before. Our development management services enhance and strengthen our project management portfolio and we look forward to having the opportunity to assist our clients to unlock the potential utility of their property.

Andrew Graham

CEO

www.epmprojects.com.au
T 02 9452 8300